



*Forget ferry hassles,
get ferry happy!*





Who are Freight Link Solutions?

A forward thinking, problem solving, freight management company with 30 years experience in the field Supply Chain Management. Both directors held senior positions with one of Europe's largest Ferry and Logistics providers, holding key positions within both fields. Over the last 3 years our sales growth has been as follows:-

Against previous year

July 2004 – July 2005 407%

July 2005 – July 2006 180%

July 2006 – July 2007 200% *

* on target performance

Freight Link Solutions Customer Service Team now freight manage over 15,000 Ferry crossings throughout Europe per annum.

Our speciality

We specialize in listening to the micro and macro demands of our clients. By questioning existing practices we provide dynamic, robust, cost effective solutions. Your business is NEVER a statistic, as many mainstream volume service providers would treat you. The key to our success is caring communication. We manage ALL the day-to-day difficulties of arranging bookings, tailoring our service levels to meet your exact requirements. After all, Ferry bookings may only be a small step in the service chain, but correctly managed your service will help you LEAP ahead of your competition.



Freight forwarding

Freight Link Solutions also provide freight forwarding services to and from Ireland and mainland Europe. This is an area where we can give something back to our clients. At Freight Link we look to our own customer base to cover any freight forwarding work that we generate. This enables us to work closely with people we know and trust in selective areas of operational strength and expertise. The result, therefore, is a win-win situation.





Imagine having the resources of a team dedicated to solving your European Ferry Requirements...

Services

Our business is managing Ferry bookings specific to our client's requirements. We are dealing with nearly all the ferry operators throughout Europe not just on a daily, but usually hourly basis, therefore putting us in a unique position to provide more routes and more options with up to the minute information. Our Customer Service Team even has cutting edge satellite tracking systems at their disposal. This means quite often we have access to more relevant information than many of the ferry company call centres!!!

Imagine having at your disposal a complete ferry route network capable of covering 100% of your ferry requirements. Then imagine having the resources of a Customer Service Team who can immediately react to your business and your client's demands. The result is an operational team who understand your requirements and then focus on tailoring these assets to suit your criteria.

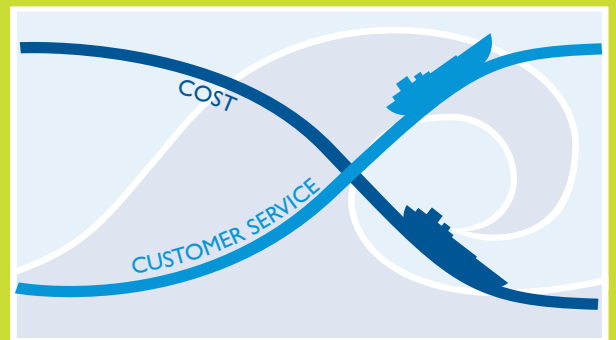
On going support - even when you're not booking

Our benchmark is always to improve service levels, reduce costs and improve YOUR productivity. We are constantly questioning ferry space, rates and service levels throughout the market place. This means we are always in a position to take advantage of new deals, and where ever possible striving to make cost savings on existing routes. Finally, we then review overall service levels and encourage pro-active open client dialogue to appraise the service provision at periodic review meetings.

This is what Freight Link Solutions provide every single time!

Rate efficiency

We understand that in this competitive age there is enormous financial pressure on cost centres to provide the best quality service within economical tariff bands. We also understand that in the harsh reality of business, there is always a cost v service conundrum, particularly when service levels are below expectations. Freight Link Solutions strikes the right accord between these two issues by offering a Best Value for Money profile.



We also stay focused on market conditions such as increasing / decreasing fuel costs, new ferry services to ensure that where possible savings can be passed directly to you.



Conditions of carriage

All business is transacted in accordance with BIFA 2005 standard Trading Conditions. We have enclosed a copy of these conditions within this welcome pack.



All new accounts are subject to satisfying a suitable credit check. We will also ask that you complete the attached Direct Debit Form and return this to our office:-

Freight Link Solutions
Windy Harbour Barn
Harbour Lane, Warton
Preston
PR4 1YB

Payment will be taken on the 25th of the month, following the month of shipment. Example – payment for a shipment executed January, will be taken by DD on the 25th February.

Contacts

It couldn't be easier to make a booking. Contact our Customer Service Team on the following numbers:-

Tel: +44 (0) 870 240 6454
Fax: +44 (0) 870 240 6450
Email: freightlinkbookings@freightlink.co.uk

We have also included a BOOKING FAX FORM within this welcome pack. This can be also down loaded on our website.

www.freightlink.co.uk

Tell a friend – get a £10 M&S voucher

HOW DO I DO IT?

1. Tell a friend about our great service.
2. When they make their first booking with us, they give us your name
3. You receive your voucher in the post!
It couldn't be easier!
4. Applies to new accounts & 1st booking only

